

# EUROPE'S GROWTH EMERGENCY

ZSOLT DARVAS AND JEAN PISANI-FERRY

## Highlights

- € The European Union growth agenda has become even more pressing because growth is needed to support public and private sector deleveraging, reduce the fragility of the banking sector, counter the falling behind of southern European countries and prove that Europe is still a worthwhile place to invest.
- € The crisis has had a similar impact on most European countries and the US: a persistent drop in output level and a growth slowdown. This contrasts sharply with the experience of the emerging countries of Asia and Latin America.
- € Productivity improvement was immediate in the US, but Europe hoarded labour and productivity improvements were in general delayed. Southern European countries have hardly adjusted so far.
- € There is a negative feedback loop between the crisis and growth, and without effective solutions to deal with the crisis, growth is unlikely to resume. National and EU-level policies should aim to foster reforms and adjustment and should not risk medium-term objectives under the pressure of events. A more **paradigm** on adjustment including industrial policies, should be considered.

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To simplify matters, we use throughout this paper five country groups as the basis for discussion of the diverse challenges. The Appendix presents the classification.

## 2 WHY GROWTH IS EVEN MORE IMPORTANT

### 2.1 Overall performance

After the second world war, European countries embarked on a rapid convergence with the US in terms of GDP per capita (Figure 1). This was in part based on the rebuilding of the capital stock lost during the war, in part on technological catching-up and in part on economic integration efforts. By the late 1970s, however, convergence with the US has stopped in most countries of 'older' Europe ... though with significant exceptions, such as Ireland. Countries in the North (Denmark, Finland, Sweden, Ireland, United Kingdom; see Appendix) and South (Greece, Italy, Portugal, Spain) groups in particular had apparently settled for levels corresponding to 80 percent and 60 percent of US GDP per capita. The central and eastern countries by contrast were catching up from the mid-1990s, though from a much lower base.

Figure 1 also shows IMF projections up to 2016 suggesting that the positions of the West and North country groups relative to the US should remain broadly stable, while southern Europe is expected to fall behind and the convergence of the Central and East groups is projected to continue

1. By 2016, the relative position of the East group is forecast to reach only pre-transition level. Note that data for the late 1980s and early 1990s should be interpreted with caution given the differences in statistical methodology, changes in relative prices, and measurement errors.



**BOX 1: DECOMPOSITION OF UK AND US POST SECOND WORLD WAR PUBLIC DEBT REDUCTION**

In the UK and the US, the public debt ratio (general government for the UK, federal government in the US) fell rapidly after the second world war. In 1946, the public debt was 257 percent of GDP in the UK and 122 percent in the US. By 1976 it had been brought down to 52 percent and 36 percent, respectively. Table 1 shows aver-

private deleveraging is a major challenge that could hinder economic growth and could even lead to a vicious circle of lower growth and lower credit ... even to those companies and households that are not overly leveraged. Furthermore, the banking sector in Europe is itself highly leveraged and will need to undergo sizeable corrections, not least because of the Basel III regulations.

There are therefore major concerns both on the supply and the demand sides. On the supply side potential growth in the coming years could weaken further post the financial crisis; on the demand side the combination of public and private deleveraging may result in slow growth of private aggregate demand.

In this context, improving potential growth in the long run remains of paramount importance but at the same time policymakers cannot afford to ignore the interplay between supply and demand or between short-term and longer-term developments.

### 3 DEVELOPMENTS DURING THE CRISIS

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a result of reducing labour input by more than the output fall. In western and northern Europe by contrast productivity initially fell while employment did not, which is evidence of labour-hoarding. Only after a lag did productivity start to recover, but only to a level barely above the pre-crisis level. In central Europe productivity started to improve from mid-2009 and the gains are impressive. In southern Europe the fall in output and labour input went broadly hand in hand. Productivity essentially remained flat for the group as a whole.

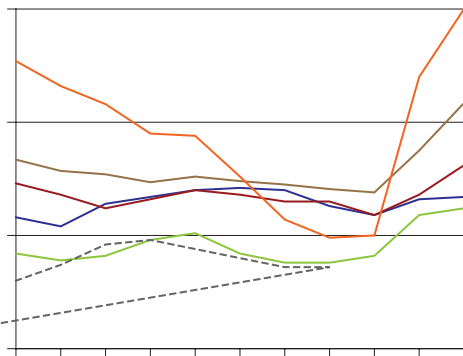
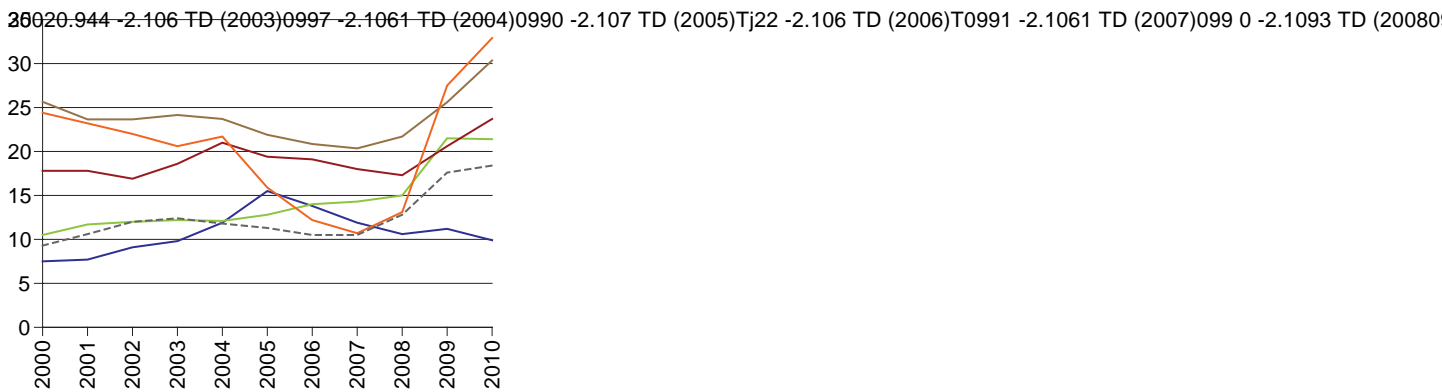
Interpreting these differences is not straightforward. The broad evidence is that the supply side was more damaged in Europe than in the US, at least if one assumes that the largest part of US unemployment is cyclical. Labour hoarding by European firms seehpIE8a1(c)145d921art oE(.2305 Tw [(t)2p)9.8(a 12b)17.11-8(s)8.8(siv)12.2



Central Bank (ECB) support to southern European banks, which has offset the sudden stop in private capital flows and contributed to financial stability. But at the same time, ECB financing has made it possible for these countries to delay the adjustment, as noted by Sinn (2011).

### 3.3 The special challenges of southern Europe

The evidence presented thus far confirms that southern European countries face special challenges. Their economic convergence has reversed, their unit labour costs have failed to improve following a steady rise in the pre-crisis period, and their current account deficits have hardly improved. Most southern European countries are under heavy market pressure and face a vicious circle of low and even worsening confidence and





agenda? Most of it clearly still makes sense. Education, research, and the increase in participation and employment rates are perfectly sensible objectives in the current context, and the goals of ensuring climate-friendly and inclusive growth are also appropriate.

Implementing this agenda requires a significant stepping-up of efforts. Progress so far is very uneven within the EU. While indicators related to

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to expediency. In all countries surveyed, recent growth policy under constraints adjustments are either mixed or revenue-based. It is probable that they are also markedly growth-friendly in the choice of detailed measures. Evidence thus indicates that the growth-averse impact of the precipitous adjustment plans are being implemented in response to market strains are likely to go beyond standard Keynesian effects and also result in potentially adverse supply-side effects. This is in part unavoidable if good intentions are of little help if they are renege under the pressure of events. Whereas there is no magic bullet to address the problem, things are different, however, when prices are at least a close monitoring of national plans within the context of the ECOFIN Council is called for.

Table 5: Composition of recent fiscal adjustments in selected euro-area countries

Greece	Original version of IMF/EU Programme (May 2010)	47.8% expenditure	11.1% GDP 0.36 revenues	16.2% structural reforms (*)
	Reinforced Medium Term Fiscal Strategy (June 2011)	0.525 expenditure	12% GDP (on top of what already implemented)	0.475 revenues
	2nd emergency round (September 2011)	--	1.1% GDP (Property tax on electricity-powered buildings)	1 revenues
Portugal	IMF/EU EFF Programme (May 2011)	0.67 expenditure	10.6% GDP	0.33 revenues
	Emergency measures due to fiscal slippage (August 2011)	--	1.1% of GDP	1 revenues
Spain	Emergency measures (August 2011)	~50% expenditure	0.5% GDP	~50% revenues
	Emergency measures (September 2011)	--	0.2% GDP	1 revenues
Italy	Fiscal Consolidation Package (August 2011)	<50% expenditure	3.6% GDP	>50% revenues
France	August 2011	--	0.6% of GDP	>80% revenues

Source: Bruegel based on IMF (2010a, 2010d, 2011a, 2011b), Greek Ministry of Finance (2011), ECB (2011), Spanish Ministry of Finance (2011a, 2011b), and news reports in Financial Times, Sole24 Ore and LaVoce.info. Note. (\*) In the case of Greece, in addition to direct revenue and expenditure measures, IMF (2010a) included a third category called 'structural reforms' which comprise lower expenditures resulting from improvements from budgetary control and processes and higher revenues due to improvements in tax administration.

8. This traditionally happens



## 5 CONCLUSIONS

In this paper we have revisited the European growth issue in the light of recent developments. We agree with the World Bank (Gill and Raiser, 2011) that Europe can build on its past achievements, but we emphasise that it cannot afford to remain complacent about its recent and current economic performance. For most of the continent business-as-usual policies are likely to deliver insufficient growth to ensure the viability of the social model, which is in any case under threat because of ageing populations. The challenge of reviving growth is heightened by the deteriorating performance of southern Europe and the very limited, or even disappointing, adjustment that southern countries were able to achieve during the last three years. The single most remarkable success of the EU, its ability to foster convergence, is under threat. In new Europe convergence is still happening, but it should be strengthened.

On this basis our main policy conclusions are:

- € The growth agenda is of paramount importance in the current context. The Polish EU presidency should be commended for having selected it as a priority and the detailed proposals in Polish presidency (2011) should be considered seriously;
- € The EU2020 agenda remains broadly appropriate, but its governance should be improved to achieve more rapid progress on structural reform in countries that are under threat of falling behind, making use of the new instruments embodied in the European Semester. Structural reforms in general, and reforms of product and labour markets in particular, are of paramount importance especially in countries with weak scores and overvalued real exchange rates;

- € Tax-based internal devaluations, temporary wage-price subsidies or tax breaks could help restore competitiveness;
- € The EU should urgently speed up the reallocation of Structural and Cohesion Funds in countries under programme to support growth and competitiveness, for which a general political will may be there, but action is lacking. Special legislation is needed to turn principles into swift action;
- € The proposals for issuing European project bonds by the Commission or increasing the capacity of the EIB, to fund investment throughout Europe, should be considered and implemented;
- € The growth agenda needs to be put in context. It is little will m7TJ 1.03088.1(e)-6.tm7TJ

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